

Department of Economics  
The Hong Kong University of Science and Technology  
Clearwater Bay, Kowloon, Hong Kong

Office: (852) 2358-7628  
Cell: (852) 9502-5226  
E-mail: wooyoung@ust.hk

<b>EDUCATION</b>	2006~2010	Ph.D. in Economics, University of Pittsburgh Dissertation Advisor: Andreas Blume
	2005~2006	M.A. in Economics, University of Pittsburgh
	2004~2005	M.A. in Economics, Sungkyunkwan University (Course work only, no degree granted.)
	1999~2004	B.A. in Economics, Sungkyunkwan University

### PROFESSIONAL EXPERIENCE

- Associate Professor, Department of Economics, HKUST, July 2017 to present.
- Assistant Professor, Department of Economics, HKUST, July 2011 to June 2017
- Visiting Assistant Professor, Department of Economics, HKUST, July 2010 to June 2011

### SHORT VISITS

- School of Economics, Sogang University, Korea, July 2013 and July 2016.
- Korea Bureau of Economic Research and Innovation (KBER), Seoul National University, Korea, June 2022.

### PROFESSIONAL ACTIVITIES and EDITORIAL POSITIONS

- Affiliate Associate Professor, Innovation, Policy, and Entrepreneurship (IPE) Thrust of Society Hub, HKUST GZ, December 2021 to present.
- Faculty Associate, *DEAR-CEP*, HKUST, May 2021 to present.
- External Research Fellow, *SEEL*, Sogang University, Apr. 2013 to Dec. 2020.
- External Research Fellow, *CEBSS*, Seoul National University, Sep. 2015 to May 2022.
- Faculty Associate, Institute for Emerging Market Studies (*IEMS*), HKUST, June 2018 to present.
- Associate Director, Center for Experimental Business Research (*cEBR*), HKUST, Jan. 2012 to June 2018.
- Editorial Board Member, *Korean Economic Review*, March 2014 to present.
- Associate Editor, *The Korean Journal of Economics*, August 2018 to present.

### RESEARCH INTERESTS

- Game Theory, Experimental and Behavioral Economics.

### PUBLICATION

- [1] “**Vague Language and Context Dependence.**” (with Qinggong Wu), forthcoming at *Frontiers of Behavioral Economics – Behavioral Microfoundations*.

- [2] **“Cheap Talk with Prior-biased Inferences.”** (with Yong-Ju Lee and Chen Zhao), forthcoming at *Games and Economic Behavior*, 2022.
- [3] **“Mediated Talk: An Experiment.”** (with Andreas Blume and Ernest K. Lai), *Journal of Economic Theory*, 208 (2023) 105593.
- [4] **“Preferences vs. Strategic Thinking: An Investigation of the Causes of Overcommunication.”** (with Jonathan Lafky and Ernest K. Lai), *Games and Economic Behavior*, 136 (2022), 92-116.
- [5] **“Tie-breaking and Efficiency in the Laboratory School Choice.”** (with Wonki Jo Cho and Isa E. Hafalir), *Journal of Economic Theory*, 205 (2022) 105546.
- [6] **“In Vino Veritas? Communication Under the Influence - An Experimental Study”** (with Pak Hung Au and Jipeng Zhang), *Journal of Economic Behavior & Organization*, 197, (2022), 325-340.
- [7] **“Does Jump Bidding Increase Sellers’ Revenue? Theory and Experiment.”** (with Siyang Xiong), *Journal of Economic Behavior & Organization*, 189, (2021), 84-110.
- [8] **“Herd Immunity and a Vaccination Game: An Experimental Study”** (with Franco P. Zhang), *PLOS ONE* 15(5), (2020): e0232652.
- [9] **“The Borrowing Puzzle: Why Do Filipino Domestic Workers in Hong Kong Borrow rather than Dissave?”** (with Sujata Visaria), *Asian Development Review*, 37(2), (2020), 77-99.
- [10] **“Endogenous Authority and Enforcement in Public Goods Games.”** (with Jipeng Zhang), *The B.E. Journal of Theoretical Economics*, 20 (2020), 1-22.
- [11] **“Strategic Information Transmission: A Survey of Experiments and Theoretical Foundations.”** (with Andreas Blume and Ernest K. Lai), (2020) in C. Monica Capra, Rachel Croson, Mary Rigdon and Tanya Rosenblat (eds), *Handbook of Experimental Game Theory*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar Publishing.
- [12] **“Eliciting Private Information with Noise: The Case of Randomized Response.”** (with Andreas Blume and Ernest K. Lai), *Games and Economic Behavior*, 113 (2019), 356-380.
- [13] **“The Informational Theory of Legislative Committees: An Experimental Analysis.”** (with Marco Battaglini, Ernest K. Lai, and Joseph Tao-Yi Wang), *American Political Science Review*, 113 (2019), 55-76.
- [14] **“Meaning and Credibility in Experimental Cheap-Talk Games.”** (with Ernest K. Lai), *Quantitative Economics*, 9 (2018), 1453-1487.
- [15] **“Conventional contracts, intentional behavior and logit choice: Equality without symmetry.”** (with Sung-Ha Hwang, Philip Neary and Jonathan Newton), *Games and Economic Behavior*, 110 (2018), 273-294.

- [16] **“The Emergence of Compositional Grammars in Artificial Codes.”** (with Fuhai Hong and Xiaojian Zhao), *Games and Economic Behavior*, 102 (2017), 255-268.
- [17] **“Coordination via Correlation: An Experimental Study.”** (with John Duffy and Ernest K. Lai), *Economic Theory*, 64 (2017), 265-304.
- [18] **“An Experimental Investigation of Stochastic Adjustment Dynamics.”** (with Philip R. Neary), *Games and Economic Behavior*, 100 (2016), 208-219.
- [19] **“Voluntary Participation in Public Goods Provision with Coasian Bargaining.”** (with Fuhai Hong), *Journal of Economic Behavior & Organization*, 126 (2016), 102-119.
- [20] **“An Experimental Analysis of Multidimensional Cheap Talk.”** (with Ernest K. Lai and Joseph Tao-Yi Wang), *Games and Economic Behavior*, 91 (2015), 114-144.
- [21] **“Communication in Bargaining over Decision Rights.”** *Games and Economic Behavior*, 85 (2014), 159-179.
- [22] **“Bounded rationality and group size in Tullock contests: Experimental evidence.”** (with Alexander Matros and Theodore L. Turocy), *Journal of Economic Behavior & Organization*, 99 (2014), 155-167.
- [23] **“Selling Authority.”** *Journal of Economic Behavior & Organization*, 84 (2012), 393-415.
- [24] **“Authority and Communication in the Laboratory.”** (with Ernest K. Lai), *Games and Economic Behavior*, 74 (2012), 541-560.
- [25] **“Contests with a Stochastic Number of Players.”** (with Alexander Matros), *Games and Economic Behavior*, 67 (2009), 584-597.

## WORKING PAPERS

- [26] **“Strategic Thinking Skills: A Key to Collective Economic Success.”** (with Syngjoo Choi and Seonghoon Kim), revision requested by *American Economic Journal: Microeconomics* 2022.
- [27] **“Multilateral Bargaining over the Division of Losses.”** (with Duk Kyoo Kim), revised and resubmitted to *Journal of Economic Theory*, 2022.
- [28] **“Patience Is Power: Bargaining and Payoff Delay.”** (with Jeongbin Kim and Sebastian Schweighofer-Kodritsch), 2022.
- [29] **“When To Visit: Information Acquisition in College Admissions.”** (with Yongwoo Koh), 2022
- [30] **“Positive and Negative Selections in Bargaining”** (with Dongkyu Chang and Duk Kyoo Kim), 2022

- [31] **“Persuasion with Strategic Reporting.”** (with Run Li), 2020.
- [32] **“On Identifying Higher-Order Rationality.”** (with Siyang Xiong), 2016.
- [33] **“Shame and Fame in Competition.”** (with Yong-Ju Lee), 2019.

#### PAPERS IN PROGRESS

- [34] **“Stick and Carrot vs. Nash Reversion in the Laboratory Cournot Duopoly.”** (with Jeongbin Kim and Jaeok Park)
- [35] **“Gamson’s Law in Dynamic Legislative Bargaining.”** (with Duoze Li and Quan Wen)
- [36] **“Getting Permission: Experimental Evidence.”** (with Philip Neary and Joel Sobel)
- [37] **“Mistrust and Garbling in Communication: Experimental Evidence.”** (with Chen Zhao)
- [38] **“Simple versus Complex Mechanisms: An Experimental Investigation.”** (with Jiangtao Li)

#### INVITED TALKS / LECTURES

- “Behavioral Economics and Consumer Choices,” MBA Open House Sample Lecture, *School of Business and Management*, HKUST, 2022.
- “Vaccination Game,” Business Preview Featured Talk, *School of Business and Management*, HKUST, 2022.
- “Strategic Smartness and Its Economic Importance,” Monthly DBA Research Talk, *School of Business and Management*, HKUST, 2022.
- “Behavioral Economics,” MBA Sample Lecture, *School of Business and Management*, HKUST, 2021.
- “Game Theory: A Language of Competition and Cooperation,” Chartered Financial Analysts (CFA) Society of Hong Kong, 2021.
- “Economists’ Ambition,” HKUST BYS (Business Young Stars) Lecture, 2021-2022.
- “Vaccination Game” Layperson Talk Series, *School of Business and Management*, HKUST, 2021.
- “Strategic Smartness and Its Economic Importance,” SBM Research Week - Department Featured Talk, *School of Business and Management*, HKUST, 2019.
- “Strategic Smartness and Its Economic Importance,” Business Preview Featured Talk, *School of Business and Management*, HKUST, 2019 & 2020.
- “Special Lectures on Game Theory I & II” Department of Economics, Pusan National University, 2019.
- “Nobel Prize Popular Science Lecture - Richard Thaler and Behavioral Economics” *School of Business and Management* and IAS, HKUST, 2017.

- “Life is tough. But life is great.” UST Great Minds 2016.
- “Thinking strategically: An invitation to the world of Game Theory,” Business Preview Featured Talk, *School of Business and Management*, HKUST, 2015, 2016, 2017 and 2018.
- “How to elicit private information with dice?” Business Preview Featured Talk, *School of Business and Management*, HKUST, 2014.
- “Basics of Lab Experiments,” Sogang Summer Camp for Behavioral and Experimental Economics, *School of Economics*, Sogang University, 2013.
- “Conversation with the Best Lecturers Series,” *Center for Enhanced Learning and Teaching*, HKUST, 2013.

## HONORS and AWARDS

- *Dean’s Fellowship* - SBM, HKUST, 2021
- *The Best Ten Lecturers Award* - 2012, 2014, 2015, 2016 and 2017, HKUST.
- *Finalist of the Franklin Prize for Teaching Excellence* (UG category), SBM, HKUST, 2017.
- *Dean’s Recognition of Teaching Excellence* - 2010–2022, SBM, HKUST.
- *The 2017 KAEA Young Scholar Award*, Korea-America Economic Association, 2017.
- *UST Great Minds 2016*, HKUST
- *Finalist of the Franklin Prize for Teaching Excellence* (MBA Non-Required Courses and MSc Teaching category), SBM, HKUST, 2015.
- *Early Career Award 2013/14*, Research Grants Council, Hong Kong, 2013.
- *The Franklin Prize for Teaching Excellence* (MBA Non-Required Courses and MSc Teaching category), SBM, HKUST, 2012.
- *Andrew Mellon* Predoctoral Fellowship, University of Pittsburgh, 2008-2009.
- *Robert W. Meyer* Award, University of Pittsburgh, 2009.
- Outstanding Paper Presentation Award, 9th A&S - Grad Expo, University of Pittsburgh, 2009.
- Arts and Sciences Graduate Summer Fellowship, University of Pittsburgh, 2008, 2009.
- A&S-PBC and Alumni Travel Fellowship, GPAS Travel Grant, University of Pittsburgh, 2008, 2009.
- Teaching Fellowship, University of Pittsburgh, 2006-2008.
- Faculty of Arts and Science Fellowship, University of Pittsburgh, 2005.

## RESEARCH GRANTS

- HK\$450,428, RGC General Research Fund (GRF), 2022-2024; PI for “Examination of Optimal Punishment Paths in the Laboratory Infinitely-repeated Cournot Duopoly.” (Co-Is: Jeongbin Kim and Jeok Park)
- HK\$550,000, RGC General Research Fund (GRF), 2021-2023; CO-I for “Prior Bias, Mistrust, and Garbling: An Experiment.” (PI: Chen Zhao)
- HKUST Post-Doctoral Fellowship Matching Fund, 2019-2021.
- HK\$457,328, RGC General Research Fund (GRF), 2019-2021; PI for “Tie-breaking and Efficiency in Laboratory School Choice.” (Co-Is: Wonki Jo Cho and Isa Hafalir)
- HK\$531,954, RGC General Research Fund (GRF), 2018-2020; PI for “Bargaining and Time Preferences: An Experimental Study.”
- HK\$300,000 HKUST IEMS Research Grant, 2018-2020; PI for “The Savings Puzzle: Experimental Evidence from Migrant Domestic Workers in Hong Kong,” (with Sujata Visaria)
- HK\$786,000, RGC General Research Fund (GRF), 2016-2018; PI for “Asymmetric Information and Legislative Rules: An Experimental Study,” (CO-I: Marco Battaglini)

- HK\$646,000, RGC Early Career Scheme (ECS), 2013-2016; PI for “Implementing Optimal Communication Protocols in the Laboratory.”
- HK\$528,357, RGC General Research Fund (GRF), 2011-2013; PI for “On the Effectiveness of Noisy Communication Between Boundedly Rational Players: An Experimental Investigation.”
- HK\$100,000, RGC Direct Allocation Grant, HKUST, 2010-2011.
- US\$4,000, Office of the Provost, University of Pittsburgh, 2009-2010; PI for “Authority and Communication: An Experimental Study.”

## PROFESSIONAL SERVICES

- Referee for peer reviewed journal articles: *American Economic Journal: Microeconomics*, *Canadian Journal of Economics*, *Econometrica* (×12), *Economic Inquiry*, *Economic Journal*, *Economic Theory* (×5), *Economic Theory Bulletin*, *European Economic Review* (×5), *Experimental Economics* (×3), *Games* (×2), *Games and Economic Behavior* (×13), *Health Economics*, *International Economic Review* (×2), *International Journal of Game Theory*, *Journal of Behavioral and Experimental Economics*, *Journal of Economic Behavior & Organization* (×6), *Journal of Economics & Management Strategy*, *Journal of Economic Psychology* (×2), *Journal of Economic Science Association*, *Journal of Economic Theory* (×2), *Journal of Economic Theory and Econometrics*, *Journal of the European Economic Association*, *Journal of Evolutionary Economics*, *Journal of Mathematical Economics*, *Journal of Public Economics* (×2), *Journal of Public Economic Theory*, *Journal of Survey Statistics and Methodology*, *Korean Economic Review* (×4), *Korea Review of Applied Economics* (×2), *Management Science* (×4), *Mathematical Social Sciences*, *Pacific Economic Review*, *PLOS ONE*, *Quantitative Economics*, *Review of Economic Studies* (×4), *Seoul Journal of Economics*, *Scandinavian Journal of Economics* (×2)
- Referee for grant proposals: *Insight Grants Funding* from Social Sciences and Humanities Research Council of Canada (SSHRC), European Research Council Starting Grant.

## STUDENT ADVISING

- Run Li (PhD dissertation supervisor / MPhil thesis supervisor, Economics, HKUST)
- Shiheng Wang (PhD dissertation committee, Computer Science and Engineering, HKUST)
- Weixuan Zhou (MPhil thesis supervisor, Economics, HKUST)
- Wing Fung Cheng (PhD dissertation supervisor, Economics, HKUST)
- Zilei Zhang (MPhil thesis committee / PhD dissertation supervisor, Economics, HKUST)
- Xiu Chen (MPhil thesis committee / PhD dissertation supervisor, Economics, HKUST)
- Xiao Xiao Hu (MPhil thesis committee / PhD dissertation committee, Economics, HKUST)
- Wang Bo (PhD dissertation committee, Economics, HKUST)
- Yimeng Zhang (MPhil thesis committee, Economics, HKUST)
- Ning Ding (PhD dissertation committee, Computer Science and Engineering, HKUST)

## TEACHING

- Undergraduate Courses: Microeconomics (Univ. Common Core), Applied Game Theory (Elective), Industrial Organization and Competitive Strategy (Elective)
- MBA/MSc Courses: Games and Strategic Behavior (MBA/MSc Econ, Elective), Behavioral Economics (MBA Elective)
- DBA Courses: Business Economics (Elective)
- PhD Courses: Cheap Talk - Theory and Experiment (Topics in Microeconomics)

Last updated: January 28, 2023

## SEMINAR and CONFERENCE PRESENTATIONS

- 2023 (scheduled): 2023 SMU Theory Workshop, Department of Economics, Singapore Management University, “Mistrust and Garbling in Communication: Experimental Evidence” (January)
- 2022: Virtual 2022 Asia-Pacific ESA meeting “When To Visit: Information Acquisition in College Admissions” (March); Department of Economics, NYU Shanghai “Positive and Negative Selections in Bargaining: An Experiment” (April); 2022 SKKU International Conference: Trend in Digital Economy and Finance, “When To Visit: Information Acquisition in College Admissions” (May); KEBR Summer Workshop on Behavioral and Experimental Economics, Seoul National University, “Positive and Negative Selections in Bargaining: An Experiment” (June); Department of Economics, Seoul National University, “Tie-breaking and Efficiency in the Laboratory School Choice” (June); Asian Meeting of Econometric Society China, CUHK Shenzhen, “Positive and Negative Selections in Bargaining: An Experiment” (July); 2022 Conference on Mechanism and Institution Design, NUS, “When To Visit: Information Acquisition in College Admissions” (July); 2022 KAEA-KEA International Conference “Strategic Thinking Skills: A Key To Collective Economic Success” (July); Department of Economics, Korea University, “Positive and Negative Selections in Bargaining: An Experiment” (July); Asian Meeting of Econometric Society, Keio University and University of Tokyo, “Tie-breaking and Efficiency in the Laboratory School Choice” (August); University Technology of Sydney Business School, “Strategic Thinking Skills: A Key to Collective Economic Success” (September); Department of Economics, CUHK, “Mistrust and Garbling in Communication: Experimental Evidence” (November).
- 2021: International Workshop for Lab and Field Experiments, Osaka University “Tie-breaking and Efficiency in the Laboratory School Choice” (March); Concordia University, Department of Economics “Tie-breaking and Efficiency in the Laboratory School Choice” (March); Yonsei University, School of Economics “Tie-breaking and Efficiency in the Laboratory School Choice” (March); Korea Institute for International Economic Policy “Herd Immunity and Vaccination Game: An Experimental Study” (May); Asian Meeting of Econometric Society 2021 “Tie-breaking and Efficiency in the Laboratory School Choice” (June); Chinese Meeting of Econometric Society 2021 “Cheap Talk with Prior-biased Inferences” (July); ESA Global Online Meetings 2021 “Tie-breaking and Efficiency in the Laboratory School Choice” (July); Korean Economic Review International Conference 2021 “When To Visit: Information Acquisition in College Admissions” (July); School of Economics and Trade, Kyungpook National University “Tie-breaking and Efficiency in the Laboratory School Choice” (November); 2021 KAFE-SKKU International Conference on Finance “Positive and Negative Selection in Bargaining: An Experiment” (December); 2021 Hong Kong Theory Workshop, University of Hong Kong “Tie-breaking and Efficiency in the Laboratory School Choice” (December).
- 2020: Department of Economics, Hong Kong Baptist University “Bargaining and Time Preferences: An Experimental Study” (April); Department of Economics, HKUST “Strategic Thinking Skills and Their Economic Importance” (June); (Virtual) Korea Economic Review International Conference “Cheap Talk with Non-Bayesian Updating” (August); Virtual East Asia Experimental and Behavioral Economics Seminar Series “Strategic Thinking Skills and Their Economic Importance” (August); (Virtual) Antai College of Economics and Management, Shanghai Jiao Tong University “Bargaining and Time Preferences: An Experimental Study” (November).
- 2019: Brownbag seminar at HKUST “Bargaining and Time Preferences: An Experimental Study” (March); KAIST, School of Business “Bargaining and Time Preferences: An Experimental Study” (April); University of Hong Kong, School of Business and Economics “Bargaining and Time Preferences: An Experimental Study” (May); Asian Meeting of Econometric Society at Xiamen University “Mediated Talk: An Experiment.” (June); Experimental Workshop at SHUFE “Bargaining and Time Preferences: An Experimental Study” (June); Centre for Policy and Market Design (CPMD) Workshop at the University of Technology Sydney “Bargaining and Time Preferences: An Experimental Study” (June); Brownbag seminar at HKUST “Cheap Talk with Non-Bayesian Updating” (September); Conference on Strategic Information Transmission at Peking University “Cheap Talk with Non-Bayesian Updating” (September); Conference on Strategic Information Transmission at Peking University “Mediated Talk: An Experiment” (September); Guanghua School of Management at Peking University “Bargaining and Time Preferences: An Experimental Study” (September); Lingnan College, Sun Yat-sen University “Cheap Talk with Non-Bayesian Updating” (December).
- 2018: Tsinghua University, School of Economics and Management “Herd Immunity and a Vaccination Game”



(March); Hanyang University, College of Economics and Finance “Vague Language and Context Dependence” (May); Sungkyunkwan University, School of Economics “Herd Immunity and a Vaccination Game” (May); China Greater Bay Area Experimental Economics Workshop at City University of Hong Kong “Shame and Fame in Competition” (June); Asian Summer Meeting of Econometric Society, Sogang University “Vague Language and Context Dependence” (June); Korean Econometric Society Monthly Micro Theory Seminar “Shame and Fame in Competition” (July); HKUST Workshop on Experimental Economics “Shame and Fame in Competition” (October) Lingnan University, Department of Economics “Mediated Talk: An Experiment.” (November); Shanghai University of Finance and Economics, School of Economics “Mediated Talk: An Experiment.” (November); Simon Fraser University, Department of Economics “Mediated Talk: An Experiment.” (December).

- 2017: HKJMT Meeting, HKUST “Meaning, Its Evolution and Credibility in Experimental Cheap-Talk Games” (January); Department of Economics, Yonsei University “The Informational Theory of Legislative Committees: An Experimental Analysis” (February); Asian-Pacific ESA Meeting, National Taiwan University, “Herd Immunity and a Vaccination Game” (February); Department of Economics, Yonsei University “Herd Immunity and a Vaccination Game” (April); Department of Economics, Korea University “Herd Immunity and a Vaccination Game” (April); Department of Economics, NYU Shanghai “Herd Immunity and a Vaccination Game” (May); Department of Economics, HKUST “Herd Immunity and a Vaccination Game” (May); Asian Summer Meeting of Econometric Society, CUHK “Herd Immunity and a Vaccination Game” (June); WEAI-KAEA International Conference “Herd Immunity and a Vaccination Game” (June); SURE International Workshop on Experimental and Behavioral Economics, Department of Economics, Seoul National University “Vague Language and Context Dependence.” (November).
- 2016: Department of Economics, HKUST “The Informational Theory of Legislative Committees: An Experimental Analysis” (March); Department of Economics, UC Irvine “Eliciting Private Information with Noise: The Case of Randomized Response” (April); Department of Economics, UCSD “The Informational Theory of Legislative Committees: An Experimental Analysis” (April); Department of Economics, University of Arizona “The Informational Theory of Legislative Committees: An Experimental Analysis” (April); Department of Economics, University of Iowa “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (April); Department of Economics, University of Pittsburgh “The Informational Theory of Legislative Committees: An Experimental Analysis.” (April); Department of Economics, Boston University “Eliciting Private Information with Noise: The Case of Randomized Response” (April); School of Economics, Sogang University “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (July); KAEA-KEA International Conference “The Informational Theory of Legislative Committees: An Experimental Analysis” (August); Decision Science and Managerial Economics, Chinese University of Hong Kong “The Informational Theory of Legislative Committees: An Experimental Analysis” (October); Division of Economics, Nanyang Technological University “The Informational Theory of Legislative Committees: An Experimental Analysis” (November).
- 2015: Department of Economics, Rutgers University “Meaning and Credibility in Experimental Cheap-Talk Games” (January); Department of Economics, Lingnan University “Eliciting Private Information with Noise: The Case of Randomized Response” (March); Department of Economics, Chung-Ang University “Eliciting Private Information with Noise: The Case of Randomized Response” (April); School of Economics, Sogang University “Meaning and Credibility in Experimental Cheap-Talk Games” (April); Department of Economics, HKUST “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (April); Department of Economics, Xiamen University “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (May); SWUFE Workshop in Behavioral and Experimental Economics, SWUFE “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (May); 90th Annual Western Economic Association International Conference, “Meaning and Credibility in Experimental Cheap-Talk Games” (June); Department of Economics, University of Technology, Sydney “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (September); School of Economics and Finance, University of Hong Kong “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (October); Department of Economics, Seoul National University “On Identifying Higher-Order Rationality” (October); Department of Economics, National Taiwan University “Does Jump-bidding Increase Sellers’ Revenue? Theory and Experiment” (December); Academia Sinica “The Informational Theory of Legislative Committees: An Experimental Analysis.” (December).

- 2014: Department of Economics, HKUST “Eliciting Private Information with Noise: The Case of Randomized Response” (March); China Meeting of Econometric Society at Wang Yanan Institute for Studies in Economics (WISE), Xiamen University “Language and Coordination: An Experimental Study” (June); KAEA-KEA International Conference at Yonsei University “Meaning and Credibility in Experimental Cheap-Talk Games” (August); Department of Economics, HKUST “Meaning and Credibility in Experimental Cheap-Talk Games” (September), Department of Economics, Seoul National University “An Experimental Analysis of Multidimensional Cheap Talk” (November); 5th Annual Xiamen University International Workshop on Experimental Economics, Xiamen University “Meaning and Credibility in Experimental Cheap-Talk Games” (December).
- 2013: Department of Economics, National University of Singapore “Eliciting Private Information with Noise: The Case of Randomized Response” (December); Division of Economics, Nanyang Technological University “Eliciting Private Information with Noise: The Case of Randomized Response” (December); College of Business, KAIST “Eliciting Private Information with Noise: The Case of Randomized Response” (October); College of Economics and Business Administration, Kyungpook National University, Korea “Eliciting Private Information with Noise: The Case of Randomized Response” (September); School of Economics, Seoul National University, Korea “Eliciting Private Information with Noise: The Case of Randomized Response” (September); School of Economics, Sogang University, Korea “Communication in Bargaining over Decision Rights” (August); SAET, MINES ParisTech “Communication in Bargaining over Decision Rights” (July); Korean Econometric Society Micro Seminar, Korea University, “Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk” (May); Department of Economics and Finance, City University of Hong Kong “Eliciting Private Information with Noise: The Case of Randomized Response” (April); School of Economics & Finance, Yeungnam University, Korea “Eliciting Private Information with Noise: The Case of Randomized Response” (April); School of Economics, Sogang University, Korea “Eliciting Private Information with Noise: The Case of Randomized Response” (March); Department of Economics, Chinese University of Hong Kong “Eliciting Private Information with Noise: The Case of Randomized Response” (March); ASSA, San Diego “Communication in Bargaining over Decision Rights” (January).
- 2012: Department of Economics, National Taiwan University “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (December); Department of Economics, Korea University “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (October); Department of Economics, Özyeğin University, Turkey “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (July); Fourth Congress of the Game Theory Society, Istanbul, Turkey “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (July); Western Economic Association International Conference in San Francisco, “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (July); Korean Econometric Society International Conference, “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (June); School of International Business Administration, Shanghai University of Finance and Economics, “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (April); Department of Economics, Sungkyunkwan University, Korea, “A Game Theoretic Approach to Randomized Response: Theory and Experiments” (April); Department of Economics, Yonsei University, Korea, “Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk” (April).
- 2011: HSBC Business School, Peking University, “Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk” (October); Department of Economics, Chinese University of Hong Kong, “Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk” (October); Department of Economics, HKUST, “Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk” (October); Department of Economics, Nanyang Technological University, “Experimental Implementations and Robustness of Fully Revealing Equilibria in Multidimensional Cheap Talk” (September); The Asian Meeting of the Econometric Society, Korea University, “Experimental Implementations of Fully Revealing Equilibria in Multidimensional Cheap Talk” (August); Korea Institute of Public Finance, “Experimental Implementations of Fully Revealing Equilibria in Multidimensional Cheap Talk” (August); Antai College of Economics and Management, Shanghai Jiao Tong University “Authority and Communication in the Laboratory” (May); The 6th Pan Pacific conference on game theory, Tokyo Institute of Technology, “Authority and Communication in the Laboratory” (March).
- 2010: WISE International Workshop on Experimental Economics and Finance, “Authority and Communication

in the Laboratory” (December); The 2nd Annual UECE - Lisbon Meetings: Game Theory and Applications, “Authority and Communication in the Laboratory” (November); “Communication in Bargaining over Decision Rights” Department of Economics and Finance, University of Hong Kong “Communication in Bargaining over Decision Rights” (November); Department of Economics, Sungkyunkwan University “Communication in Bargaining over Decision Rights” (June); Department of Economics, University of Bonn “Communication in Bargaining over Decision Rights” (February); Korea Development Institute “Communication in Bargaining over Decision Rights” (January); Korea Institute of Economics and Trade, “Communication in Bargaining over Decision Rights” (January); Korea Information Society Development Institute, “Communication in Bargaining over Decision Rights” (January); Institute for Monetary and Economic Research, Bank of Korea, “Communication in Bargaining over Decision Rights” (January); SK Research Institute for SUPLEX Management, “Communication in Bargaining over Decision Rights” (January); Korea Insurance Research Institute, “Communication in Bargaining over Decision Rights” (January); Department of Economics, HKUST, “Communication in Bargaining over Decision Rights” (January); Department of Economics, Pennsylvania State University, “Communication in Bargaining over Decision Rights” (January).

- 2009: Midwest Economic Theory Conference, Pennsylvania State University, “Communication in Bargaining over Decision Rights” (October); The 20th International Conference in Game Theory, Stony Brook, “Communication in Bargaining over Decision Rights” (July); ECORE Summer School on Market Evolution and Public Design, Brussels, Belgium, “Communication in Bargaining over Decision Rights” (June); North American Summer Meeting of The Econometric Society, Boston University, “Communication in Bargaining over Decision Rights” (June); Midwest Mathematical Economics and Theory Conference, University of Iowa, “Communication in Bargaining over Decision Rights” (May); 9th Annual Arts and Sciences Grad Expo, University of Pittsburgh, “Communication in Bargaining over Decision Rights” (March).
- 2008: Midwest Mathematical Economics and Theory Conference, Ohio State University, “Selling Authority” (October); Third World Congress of the Game Theory Society, Northwestern University, “Selling Authority” (July); 1st International Conference of Tournaments, Contests and Relative Performance Evaluation, North Carolina State University, “Contests with a Stochastic Number of Players” (March).